



ukrainian agribusiness club



UCAB is



120+

key
companies

100+

thous.+ work
places

12

years of efficient
operation

3,7

mln ha of land
in cultivation

We work to improve competitiveness of agro-industrial complex of Ukraine

More favorable land relations:

- ✓ Introduction of a minimum land lease term
- ✓ Extraterritoriality of rights registration within the region
- ✓ Possibility of using archive records for cadaster harmonization

Why it is important:

Lease relationships constitute a base for agricultural production. Interaction with millions of owners of agricultural plots (land shares) requires efficiency of the state registration and cadaster systems. Convenience of these tools for business, efficiency of interaction with public authorities as well as asset protection will be significant factors ensuring effectiveness of doing agribusiness

Targets:

- ✓ Protection of assets (monitoring system)
- ✓ Promotion of added value (consolidation, irrigation)
- ✓ Transparent market relationships

Impact on foreign trade:

- ✓ Parameters of free trade agreements
- ✓ Tariff access to markets
- ✓ Sanitary and phytosanitary measures

Why it is important:

The volume of agricultural production in 2019 is UAH 840.6 billion. Whereas the volumes of export-import operations amounted to almost USD 28 billion (USD 22.1 bln- export, USD 5.7 bln - import), equivalent approximately to UAH 700 billion or 83% of the gross agricultural output. Conditions of foreign trade directly determine development prospects for agro-industrial complex

Outcomes:

- ✓ EU (free trade, quotas)
- ✓ China (beef, poultry, meal)
- ✓ Market diversification (Africa, Middle East)



Government support:

- ✓ The most effective programs
- ✓ Predictability of support
- ✓ Emphasis on added value

Why it is important:

Agricultural sector of most developed countries is highly subsidized. Considering the limited budget space in Ukraine, effectiveness of support measures is becoming crucial. Whereas the investment attraction by virtue of favorable business climate remains a priority, the government support is able and should resolve single-valued problems related to market environment distortions as well as accelerated development of perspective vectors

Targets:

- ✓ Impact assessment
- ✓ Justification of volumes and tools



Resources:

- ✓ Seed market has been liberalized , including production for export purpose
- ✓ Requirements regarding machinery movement have been liberalized
- ✓ Requirements regarding fuel storage licensing have been simplified
- ✓ Issue of gas tariffs established by NERC has been resolved

Why it is important:

Access to modern resources including their cost as well is a determining factor of competitiveness of the agrarian sector. As the cost (lease) of land and wages in Ukraine approach to the indices of the Eastern European countries, the effectiveness of regulating market resources will play an increasing role

Targets:

- ✓ Liberalization of access of plant protection agents to the Ukrainian market
- ✓ Simplification of the machinery registration and driver's license obtaining

We represent your interests in communication with stakeholders



Keep abreast

Public councils, meetings in ministries and agencies (time-sensitive information for members)



Rely on support

Legal and communication support in protection of interests of the UCAB members. Lobby team is always readily available



Have an influence

Position of the UCAB members is taken into consideration by the regulatory and administrative authorities

Our partners will become your partners



Ministry for Development of Economy, Trade and Agriculture of Ukraine



State Service of Ukraine for Geodesy, Cartography, and Cadastre



State Service of Ukraine for Food Safety and Consumer Protection

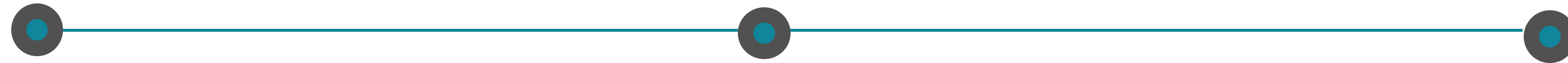


Regional State Administrations



Other public and administrative authorities

Strategic initiatives and partners



VKURSI: control your assets

- ✓ Information in online mode
- ✓ Discounts for the UCAB members

UCAB: your vote on international markets

- ✓ First-hand information
- ✓ Effective lobbying

Agrokebety: human capital for the modern agribusiness

- ✓ Educational process of the future
- ✓ Progressive-minded Ukrainian and foreign lecturers
- ✓ Online option since 2020

Networking

Establish new business relationships

with 2,500+ participants of uniquely designed business events annually

Provide training to employees

with 2,500+ participants of uniquely designed business events annually

Order event on a turnkey basis

we arranged 100+ ad-hoc projects

Strengthen your brand

become a partner of the most celebrated events of the Ukrainian AIC



Coordination of positions. UCAB Committees



Technical
Committee



Committee of
Distributors of Plant
Protection Agents



Plant
protection



Land
Committee



Seed
Committee



Precision Farming
Committee



Commercial
Committee



Export Promotion
Committee



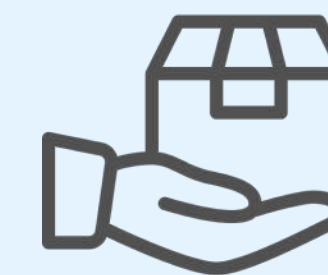
Committee of
Agrarian
Technologies



State Support
Committee



Tax
Committee



Logistics
Committee

Analytical support of the UCAB initiatives

**The team of analysts with
20+ years of experience in
the analysis of markets
and
agricultural political
decisions**

**Reliable sources of
information**

**Solid understanding of
the processes in
agricultural sector**

We shape public opinion together



top-level speakers



interaction with key economic and agrarian media



relevance of the themes addressed and target allocation of messages



UCAB Presidium



Alex Lissitsa
President of UCAB



Yuriy Melnyk
MHP



Serhiy Krolevets
Eridon



Dmytro Skorniakov
HarvEast



Serhiy Kravchuk
Gals Agro



Dmytro Kravchenko
LNZ Group



Kateryna
Rybachenko
Agro-Region



Serhiy Kharin
Corteva Agriscience



Petro Melnyk
Agricom Group



Roman Shapoval
AGCO



Petro
Mykhailyshyn
Epicentr Agro



Ihor Shyliuk
Sygnet



Clément Coussens
Agro KMR

UCAB members include



View all UCAB members:
ucab.ua

Feedback from the UCAB members



**Petro Melnyk,
Agricom Group**

'UCAB embodies professional team that has its mission, values and not only declares, but really implements it. They create harmonious environment for the companies where it is possible to share experiences and introduce new technologies. It is a great value for each member of the UCAB.'



**Roman Shapoval,
AGCO**

'Since its foundation UCAB has been and still is the agricultural association No.1 in Ukraine. It has Already become a voice of the Ukrainian agro-industrial complex. Its team gathered like-minded leaders working jointly for the sake of developing strong agricultural country.'



**Clément Coussens,
Agro KMR**

'Owing to the UCAB we keep abreast of legislative amendments and participate in creation of joint initiatives in order to enhance doing business in Ukraine. Our strength is in cooperation!'

Contact us

Roman Slaston
Director General

✉ slaston@ucab.ua

☎ 044 298 00 90

📱 067 509 57 97



Liudmyla Stotska
Deputy Director General

✉ stotska@ucab.ua

☎ 044 298 00 90

📱 096 309 04 81



Anatoliy Tsyркun
Business Development Director

✉ tsyrkun@ucab.ua

☎ 044 298 00 91

📱 067 769 86 58



ukrainian agribusiness club